



# Sportello Appalti Imprese: a national best practice



Is a physical and virtual Desk connecting public administrations and companies in the field of public procurement in Sardinia

*The project si promoted by:*



Unione Europea  
Fondo Europeo di Sviluppo Regionale

*In cooperation with:*

University of Roma Tor Vergata, Training foundations, research companies, Trade associations, Local stakeholders

 **S**portello  
**A**ppalti**i**mprese **is:**

**A community of 492 contracting  
authorities, 803 suppliers, 423  
procurement experts**

**A competence centre and  
an innovation center on  
public procurement issues**

**A laboratory for  
exchanging best  
practices,  
experiences  
and problems**

# Sportello Appalti Imprese: a national best practice

Market researches,  
studies, analysis about  
needs and  
expectations of the  
procurement actors

Simulation  
labs

More than 200  
events and  
workshops in 5  
years



Training  
and  
seminars

On site  
and on line  
consulting

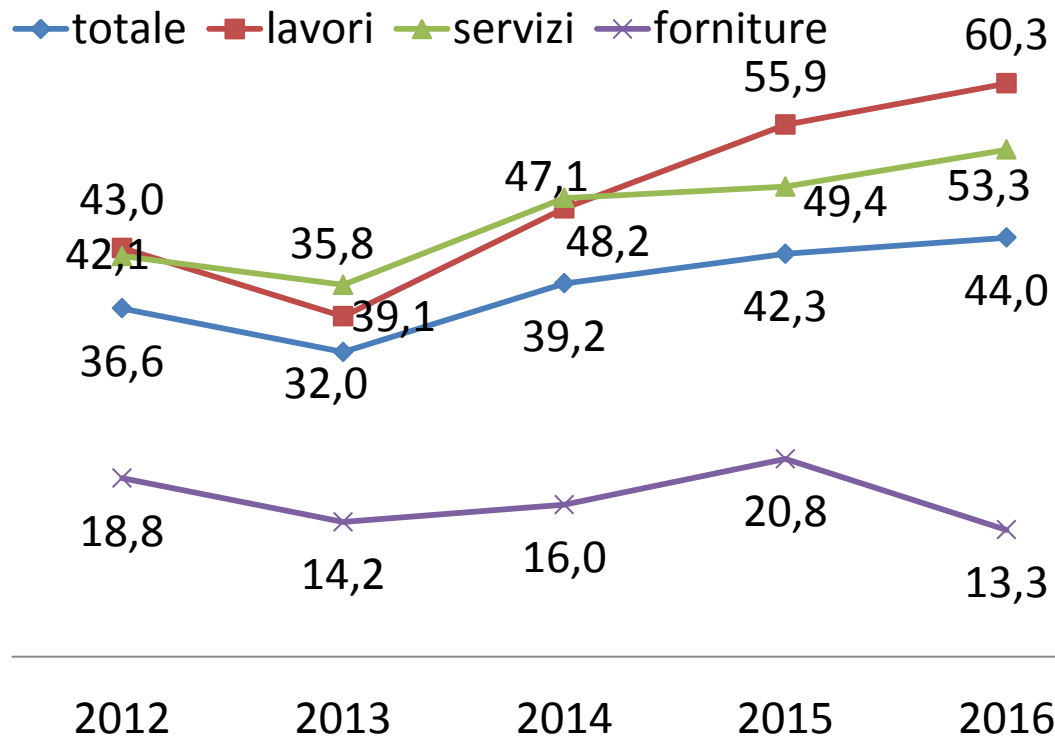
**ACTIVITIES**

Master in  
Management of public  
procurement  
([www.mastermaap.it](http://www.mastermaap.it))

Networking  
activities

National  
association of  
public buyers

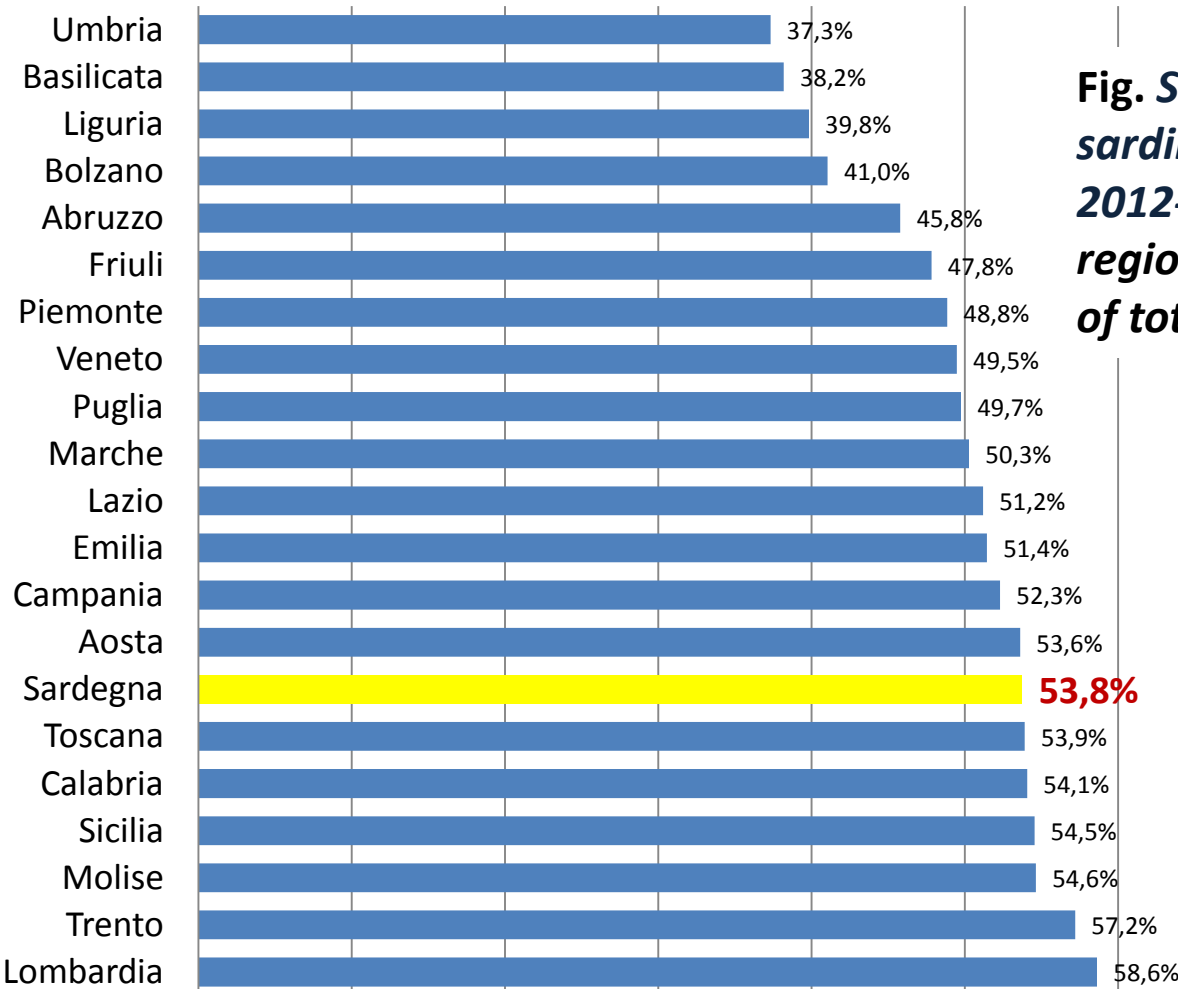
## The achieved results: Sardinian companies are more competitive compared to the past



*Fig. Share of awarded tenders by sardinian companies, by value, works, services and supplies, 2012-2016*

Since 2012, the share of awarded tenders by Sardinian companies is progressively improving in all sectors (except for supplies) from the point of view of amounts

## The achieved results: Sardinian companies are more competitive among the other Italian regions



**Fig. Share of awarded tenders by sardinian companies, by number, 2012-2017 , Sardinia and other regions, 2012-2017 (percentage of total)**

The Sardinian companies were awarded the 54% of the total number of awards in the three sectors. Sardinia is among the first 10 best performers.

The achieved results: Sardinian contracting authorities are increasing their competence and procurement «culture»

*using increasingly sophisticated and innovative purchasing tools*

